ALL THINGS MEMBERSHIP!

2020 Council of Secretaries
MEMBERSHIP CATEGORIES

VOTING/PRODUCER MEMBER - $85/year
Article IX, Section 2. (a) Producer members shall be individuals or family units who are actively engaged in and derive a portion of their business income from production agriculture. Family unit is defined as the head of the family, his or her spouse and all dependent children under the age of 21.

ASSOCIATE MEMBER - $50/year
Article IX, Section 3. (a) Associate members shall not be eligible to vote or hold office but shall otherwise enjoy all privileges and services subject to rules of program concerned offered by community, county, State, and American Farm Bureau Federation.

STUDENT MEMBER - $25/year
Article IX, Section 4. (a) Student members shall not be eligible to vote or hold office but shall otherwise enjoy all privileges and services subject to rules of program concerned offered by community, county, State, and American Farm Bureau Federation.

CENTURY CLUB MEMBER - $150, $275, $525, $1000/year
For Century Club memberships any additional amount over standard dues shall be remitted to the executive vice president for use in the MFBF legislative fund and legal defense fund.
DISTRIBUTION OF DUES DOLLARS

Voting Member
$85.00

$20.00
Stays with the County

$60.00
goes to MFBF

$5.00
goes to AFBF

Associate Member
$50.00

$12.00
Stays with the County

$33.00
goes to MFBF

$5.00
goes to AFBF

Student Member
$25.00

$5.00
Stays with the County

$15.00
goes to MFBF

$5.00
goes to AFBF

Century Club
$150, $275, $525 or $1000

$20 or $47
Stays with the County

$60 or $33
goes to MFBF

$5.00
goes to AFBF

$65, $190, $440 or $915
goes to the MFBF
Legal & Legislative Defense Fund
MEMBERSHIP BILLING CYCLE

MFBF FISCAL YEAR
• Montana Farm Bureau operates on a fiscal year that runs from October 1 to September 30.
• All members who belonged to Montana Farm Bureau as of the bylaws change on November 16, 2016 will have an anniversary date of October 1.

ANNIVERSARY DATE BILLING PROCESS
• Billing for the upcoming membership year will occur 2 months in advance of the anniversary date in which a member first joined.
• Members will be considered delinquent if not paid by their membership expiration date (the last day of their anniversary date month).
• A second billing for non-insured, delinquent members is mailed at the end of each month for members who have an anniversary date in that month.
• Members who are Mountain West Farm Bureau Mutual Insurance Company customers are urged to pay their dues at their annual billing. Those who do not pay and are delinquent receive a membership dues bill with their insurance premium.
THESE ARE YOUR MEMBERS!

COUNTY TRANSMITTALS

• The county portion of the membership dues for that period are direct deposited into the county Farm Bureau’s bank account.

• The county transmittal report will be sent via email from Tara Povalish about once a month to the County Secretaries and County Presidents, normally around the 15th of the month.

• You will receive the list of new and renewing members for that period, as well as additional news and reports from the state office.

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Carbon-Stillwater County Farm Bureau Membership Payments - November 01, 2020 to November 30, 2020

New Members / Renewals / Total: 4 / 12 / 2020 Total: $176.00
New Members / Renewals / Total: 4 / 13 / 17 Carbon-Stillwater County Farm Bureau Total: $252.00
THESE ARE YOUR MEMBERS!

REVIEW YOUR MEMBER LISTS
- Plan to review each of the lists with your county Board of Directors. The county Board of Directors has the authority to approve membership and change members from associate to voting.
- Consider reaching out to new members with a personal welcome letter from the county Farm Bureau.
- Communicate with your local insurance agents and staff regarding the voting membership requirements that are detailed in your bylaws.
- Make a note of any YF&R-aged members and share their information with your county YF&R Chair.

REVIEW AND WORK YOUR RETENTION LISTS
- Throughout the course of the membership year, your Regional Manager will provide you with a list of county members that have not renewed.
- Encourage your county board to make it a priority to review those delinquent member lists and ask board members to make personal contact with those lapsed members in an effort to get them back. Many people often say...no one asked me to pay my dues.
COUNTY AGREEMENTS

COUNTY OFFICE AGREEMENTS

• County Farm Bureaus in which Mountain West Farm Bureau MIC has established an office(s) are asked to enter into a County Office Agreement with the agent(s) in that office(s).

• Agents provide financial services to members and recruitment of new members. The agreements also stipulate that agents offer county Farm Bureaus meeting space, use of internet and staff services within reason.

• Agents receive financial support based on a negotiated flat fee or 1/3 of the county portion of dues received from members served by the agent.

• Counties are required to pay that office support within 60 days of the end of their membership year.

UNIFORM MEMBERSHIP AGREEMENTS

• This agreement forms the legal relationship between Montana Farm Bureau Federation and county Farm Bureaus.

• It details responsibilities for protection of the Farm Bureau marks, establishes the hierarchy for policy implemented by delegates at the county and state level and procedures for county Farm Bureaus who dissent from MFBF policy.

• All counties have a signed agreement, but many are extremely out of date. We ask that your county renew the agreement that was issued in 2019.
QUESTIONS?